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TheCareerVista
RECRUIT | REFINE | RISE

***Axis Bank Virtual
Relationship
Manager Program***

Axis Bank - TheCareerVista Partnership

Axis Bank and TheCareerVista share a long-standing partnership focused on developing future-ready banking professionals through structured academic learning and on-the-job training. As part of this collaboration, TheCareerVista has successfully delivered flagship initiatives for Axis Bank, including:

- Axis Sales Academy (ASA)
- AXIS Bank Virtual Relationship Management Program

Through these programs, selected candidates are trained specifically for the roles they will take up at Axis Bank—ensuring strong alignment with the bank's expectations, culture, and performance standards.

About the Axis Bank Virtual Relationship Manager Program

The Axis Bank Virtual Relationship Manager Program is a full-time, 45-day training initiative jointly developed by Axis Bank and TheCareerVista, designed to build a pool of modern phone banking professionals in the areas of Relationship Management.

The program offers:

- A guaranteed job as Assistant Manager at Axis Bank
- Industry-relevant training and real-world banking exposure
- New joiner and on-the-job training at Axis Bank branches.
- Recognized certification

About TheCareerVista - TPaaS

TheCareerVista launched Talent Pipeline as a Service (TPaaS) in response to the growing need for work-ready, high-quality talent in the BFSI & IT sector. TPaaS was designed to serve banks, financial institutions & IT companies by creating a continuous supply of skilled professionals who are trained on industry-specific roles.

Over 1,000 candidates were placed in the BFSI sector through PaaS in just 2025.

Who is this program for?

- **Fresh graduates:** Recent graduates from any stream looking to kickstart their career in the banking sector.
- **Banking aspirants:** Candidates aspiring for a stable and rewarding career in banking and financial services.
- **Sales enthusiasts:** People comfortable with sales, customer interaction who want structured career growth.

Designation: Assistant Manager

Upon successful completion of the program, candidates are appointed as Assistant Managers at Axis Virtual Center. In this role, they will be responsible for:

- Deepening customer relationships
- Selling banking and financial products
- Providing premium customer service delivery
- Responsible for up-selling, cross-selling to customers

Financial Details

- **Starting CTC: ₹3.56 LPA** fixed (plus incentives)
- **Program Fee: ₹49,950** (plus GST), including seat booking fee ₹5,000
- **Loan Facility: Education loan** available from TheCareerVista's partners with easy EMIs

- ✓ Includes 45-day virtual training
- ✓ Includes certification & assessments
- ✓ Includes placement support

Benefits for Candidates, Colleges, and Axis Bank

- **Candidates:** Build future-ready skills, receive assured employment, follow a structured career path, and earn a recognized certificate.
- **Colleges:** Strengthen placement outcomes, deepen industry partnerships, and provide students with meaningful practical exposure.
- **Axis Bank:** Gain a steady pipeline of trained, skilled, job-ready professionals who can contribute from Day 1.

Who can apply?

- **Educational Qualification:** Graduate or Postgraduate (any stream) with 50% or above in the final year, or 50% aggregate in graduation.
- **Age Limit:** Up to 26 years at the time of enrolment.
- **Provisional Candidates:** Final-year students awaiting results may apply, but must submit their final mark sheets and degree certificates at the time of joining.
- **Location:** Candidates must be based in nearby specified locations or be willing to relocate to designated centres (e.g., Noida, Mumbai), as per the bank's requirements.

Refund policy

Full refund if you complete training + New Trainer Joining + On Job Training, clear all steps, and still don't get placed within 180 days. (T&Cs apply)

Selection Process

Step 1

Application Submission

Candidates can register by completing the online application form through the URL shared by Program Advisor.

<https://axis-vrm.thecareervista.com>

Step 2

Assessments & Interview

Stage 1: (Written Test)

- Verbal Skills
- Quantitative Aptitude
- Logical/Analytical Reasoning
- Written English
- Listening Comprehension

Stage 2: Face-to-Face Interaction

- One-on-one discussion with the Axis panel to evaluate communication, confidence, and suitability for the role

Step 3

Admission

- Selected candidates receive an **Admission cum Offer Letter**
- Upon completing formalities and fee payment, candidates are enrolled for the Axis Bank Virtual Relationship Manager Program at with TheCareerVista.

Program Structure, Curriculum, and Journey

Duration: 45 days

Training Curriculum:

A 45-day intensive program designed to make you job-ready from Day 1.

- Banking & Financial Services
- Customer Interaction
- Phone Banking Operations
- Communication Skills
- Sales & Cross-Selling
- Systems & Compliance

Assessment & Certification: Clear the online assessment with the minimum required score to earn your certification.

Deployment with Axis Bank

On successful completion of the program, candidates will join Axis Bank as an on-roll Assistant Manager..

Career Path



For more details:

Phone: +91 89556 30997

Email: info@thecareervista.com

Website: axis-vrm.thecareervista.com

